

Canaccord Genuity's U.S. Investment Banking Team Completes 176 Transactions in the Last Twelve Months¹

Continued Momentum in M&A Highlighted by 112 Engagements Closed¹

Selected Transactions Announced as of 9/30/221

Highwire

ak∈ro

\$230,000,000

PLUS

\$5,000,000

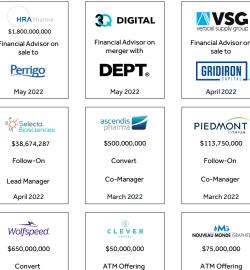
Sole Agent

January 2022

atilitycloud







Sole Agent

January 2022

Lead Agent

January 2022

Co-Manager

January 2022

Lead Agent

January 2022

January 2022

Co-Manager

February 2022



Ranked #1 for Middle Market TMT Deal Activity²

Rank	Firm Name	# of Transactions LTM 9/30/22	Rank	Firm Name	# of Transactions 2019-2021
1	Canaccord Genuity	59	1	Canaccord Genuity	123
2	Houlihan Lokey	30	2	Raymond James	102
2	Raymond James	30	3	William Blair	84
4	William Blair	29	4	Houlihan Lokey	68
5	Jefferies	20	5	Baird	61
6	Goldman Sachs	17	6	Jefferies	57
6	Lincoln International	17	7	Evercore	45
8	Baird	15	8	Piper Sandler	40
8	Stifel	15	9	Goldman Sachs	38
10	Cowen & Company	14	10	Lincoln International	36
11	AGC Partners	12	11	Stifel	35
11	D.A. Davidson	12	12	AGC Partners	31

Ranked #1 for Media & Information Services Deal Activity²

Rank	Firm Name	# of Transactions LTM 9/30/22	Rank	Firm Name	# of Transactions 2019-2021
1	Canaccord Genuity	37	1	Canaccord Genuity	72
2	Houlihan Lokey	16	2	Houlihan Lokey	34
3	GP Bullhound	9	3	Raymond James	31
3	Raymond James	9	4	JEGI	19
5	Lincoln International	8	5	GCA	17
5	William Blair	8	6	GP Bullhound	16
7	Evercore	7	6	Lincoln International	16
7	GCA	7	8	William Blair	14
7	JEGI	7	9	Goldman Sachs	12
10	Goldman Sachs	6	9	AGC	12

A Leading Investment Bank for U.S. Middle Market Healthcare Transactions $^{\rm 3}$

Rank	Firm Name	Deal Value (\$M)	# of Transactions
1	Piper Sandler	\$42,636	129
2	Canaccord Genuity	23,945	98
3	Stifel	18,365	83
4	William Blair	33,254	73
5	Cowen & Company	26,440	43
6	Raymond James	12,676	41
7	Oppenheimer	4,603	29
8	Robert W Baird	7,621	22
9	JMP Securities	1,831	16
10	Needham & Company	151	4

$Leading\ Global\ Underwriter\ Supports\ M\&A\ Activity-The\ Only\ Non\ Bulge-Bracket\ Bank\ in\ the\ Global\ Top\ 10^4$

Bank	Total Roles		Lead Manager		Co-Manager	
bank	Rank	# of Transactions	Rank	# of Transactions	Rank	# of Transactions
Goldman Sachs	1	2,002	1	1,966	85	36
JPMorgan	2	1,992	2	1,947	75	45
Morgan Stanley	3	1,940	3	1,880	57	60
BofA Securities	4	1,653	4	1,595	62	58
Canaccord Genuity	5	1,594	6	1,201	1	393
Citi	6	1,554	5	1,499	64	55
Credit Suisse	7	1,130	7	1,082	73	48
Jefferies	8	932	8	921	154	11
UBS	9	932	9	898	89	34
Stifel	10	931	12	600	3	331

Canaccord Genuity is a dominant, full-service investment bank serving growth companies in the middle market. We continue to invest in our firm to serve our clients. Within the last twelve months, we have expanded our team through the acquisitions of Sawaya Partners, one of the leading and most active M&A advisors to notable clients in the Consumer sector, and Results International, a U.K.-based M&A advisory firm headquartered in London focused on cross-border M&A in the Technology and Healthcare sectors. Our firm's broad range of offerings has created the platform needed to support both our clients and our firm, with a continued high level of M&A transaction volume, in particular.

During the twelve months ended September 30, 2022, Canaccord Genuity's team remained very active, including:

- Completing 176 total transactions for 167 different corporate clients¹
- Closing 112 advisory engagements, which ranged from growth and minority investments to strategic sales and private equity recaps¹
- Announcing 64 capital markets transactions, ranging from IPOs, Follow-Ons, ATMs, PIPEs and capital markets advisory mandates for SPAC business combinations
 - Acting as underwriter on 34 capital markets transactions, raising in excess of \$7.9 billion in cumulative proceeds for more than 30 different issuers
 - o Book-running 12 equity offerings and managing 17 "At-the-Market" programs

The U.S. investment banking team continues to leverage deep industry expertise across a broad universe in practices, including:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, and Emerging Brands)
- Sustainability (Building Technologies, Mobility, Renewables and Distributed Generation, Services, Smart Grid/Smart City, Circular Economy, Energy Storage, and AgTech and FoodTech)

Our firm's track record of success is recognized by the financial sponsor community – approximately half of the firm's engagements involve representing investor-backed companies. Additionally our in-depth industry coverage also continues to position Canaccord Genuity's U.S. investment banking team as the go-to advisor for founder and management-owned businesses.

Our U.S. investment banking team, with approximately 150+ professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations, is part of a global group that can be leveraged to bring resources to our clients. We welcome the opportunity to discuss your business and your strategic objectives.

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¹Transactions include 8 M&A transactions completed by Sawaya Partners (acquired by Canaccord Genuity 12/31/21)

²Source: PitchBook for the time period 1/1/19-9/30/22. Transaction totals represent U.S. M&A/Control Transactions, All Buyout Types, and Growth/Expansion sell-side transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

³Source: Dealogic data since 2010 for Middle-Market Healthcare transaction activity, as of 9/30/22

⁴Source: Dealogic 1/1/19-9/30/22. Includes all IPO, FO, & CONV

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