

Canaccord Genuity US IB Snapshot



120 Transactions Over the Last Twelve Months

Selected Recent Transactions

 Financial Advisor on definitive agreement with Globant Pending	 Financial Advisor on sale to epam Pending	 Financial Advisor on merger with greenbrook Pending	 Financial Advisor on sale to AKKR October 2024	 \$152,000,000 Conv. Notes Offering Co-Manager September 2024	 Financial Advisor on sale to OmnicomGroup September 2024	 Financial Advisor to ansira on sale to Dealer September 2024	 Financial Advisor on sale to propio September 2024	 \$28,798,875 Follow-On Offering Joint Bookrunner September 2024
 \$28,570,750 Follow-On Offering Sole Bookrunner September 2024	 \$1,010,000,000 Conv. Notes Offering Co-Manager September 2024	 Financial Advisor on sale to blue matter September 2024	 \$100,000,000 ATM Offering Lead Agent September 2024	 Financial Advisor on sale to Canto September 2024	 Financial Advisor on sale to health union September 2024	 Financial Advisor on merger with mandariva macarta September 2024	 Financial Advisor on significant investment from FEIR PARTNERS September 2024	 Financial Advisor on sale to mpg September 2024
 \$310,200,000 Follow-On Offering Co-Manager September 2024	 \$600,000,000 ATM Offering Co-Agent September 2024	 \$50,000,000 ATM Offering Co-Agent August 2024	 Financial Advisor on investment from FALFURIAS MANAGEMENT PARTNERS August 2024	 \$460,000,000 Conv. Notes Offering Joint-Lead Manager August 2024	 Financial Advisor on acquisition of Summer Garden August 2024	 \$2,000,000,000 ATM Offering Co-Agent August 2024	 \$483,000,001 Follow-On Offering Passive Bookrunner August 2024	 \$100,000,000 Financial Advisor on sale to Cooper Surgical August 2024
 \$185,000,000 Financial Advisor on sale to VERVE GROUP July 2024	 Financial Advisor on acquisition of YANTRA July 2024	 \$200,000,000 Follow-On Offering Co-Manager July 2024	 \$60,000,000 ATM Offering Lead Agent July 2024	 \$34,500,000 Follow-On Offering Sole Bookrunner July 2024	 Financial Advisor on sale to CLEARTELLIGENCE July 2024	 Financial Advisor on merger with unbounce July 2024	 \$287,500,000 Conv. Notes Offering Co-Manager July 2024	 \$324,000,000 Financial Advisor on sale to CADENT June 2024
 Financial Advisor on sale to R June 2024	 \$800,000,000 Conv. Notes Offering Co-Manager June 2024	 \$15,000,875 Follow-On Offering Joint Bookrunner June 2024	 Financial Advisor on acquisition of PRINCETON ONE June 2024	 \$967,500,000 IPO Co-Manager June 2024	 \$155,250,000 US IPO Co-Manager June 2024	 Financial Advisor on investment from Charlesbank June 2024	 \$120,000,000 ATM Offering Lead Agent June 2024	 Financial Advisor on investment from CarltonOne June 2024
 \$18,000,000 Private Placement Sole Agent May 2024	 Financial Advisor on sale to Battery May 2024	 \$163,456,527 Follow-On Offering Co-Manager May 2024	 \$125,400,000 Follow-On Offering Passive Bookrunner May 2024	 Financial Advisor on sale to HEXAWARE May 2024	 Financial Advisor on sale to BARKLEY OKRP May 2024	 Financial Advisor on sale to Insight May 2024	 Financial Advisor on investment from L-GAM April 2024	 \$275,000,000 Follow-On Offering Co-Manager April 2024
 \$575,000,049 Follow-On Offering Co-Manager April 2024	 \$124,779,022 Follow-On Offering Sole Bookrunner April 2024	 \$55,000,029 Follow-On/Private Placement Joint Bookrunner April 2024	 \$300,000,000 Financial Advisor on sale to exo April 2024	 \$300,000,000 ATM Offering Co-Agent April 2024	 Up to \$149,367,000 Private Placement Placement Agent March 2024	 \$100,000,000 Private Placement Financial Advisor March 2024	 \$15,000,000 ATM Offering Co-Agent March 2024	 Financial Advisor on combination with Board.org March 2024
 \$800,000,000 Conv. Notes Offering Co-Manager March 2024	 \$150,000,000 ATM Offering Co-Agent March 2024	 \$500,000,000 ATM Offering Co-Agent March 2024	 Financial Advisor on sale of its PeopleReady Canadian staffing business to VERTICAL February 2024	 Financial Advisor on sale of its operating assets to WebMD February 2024	 Financial Advisor on sale to franconnect February 2024	 Advisor to BRIDGEPOINT on sale to February 2024	 Financial Advisor on significant investment from CS February 2024	 Financial Advisor on sale to GFT February 2024

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Ranked #1 for US Middle-Market TMT Activity¹

Rank	Firm Name	# of Transactions LTM 9/30/24	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	42	1	Canaccord Genuity	172
2	Houlihan Lokey	18	2	Houlihan Lokey	89
3	Raymond James	17	3	Lincoln International	75
4	Moelis	14	4	Raymond James	73
5	William Blair	13	5	William Blair	72
6	Evercore	11	6	Jefferies	54
7	Goldman Sachs	9	7	Goldman Sachs	53
7	Jefferies	9	8	Baird	50
9	Piper Sandler	8	9	Evercore	45
9	Stifel	8	10	Stifel	40
9	Guggenheim	8	11	Morgan Stanley	39
9	Lincoln International	8	11	Lazard	39

Ranked #1 for US Middle-Market Media & Information Services Activity¹

Rank	Firm Name	# of Transactions LTM 9/30/24	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	35	1	Canaccord Genuity	139
2	Houlihan Lokey	13	2	Houlihan Lokey	59
3	Moelis	9	3	Lincoln International	35
4	Lincoln International	8	3	Raymond James	35
4	William Blair	8	5	JEGI	25
4	TobinLeff	8	6	Moelis	23
7	Stifel	7	7	GP Bullhound	22
8	Raymond James	6	8	William Blair	20
8	Jefferies	6	8	Jefferies	20
10	Baird	5	10	Goldman Sachs	18

Ranked #1 for US Middle-Market Digital & Tech-Enabled Healthcare Activity²

Rank	Firm Name	# of Transactions LTM 9/30/24	Rank	Firm Name	# of Transactions 2021-2023
1	Canaccord Genuity	7	1	Canaccord Genuity	36
2	William Blair	4	2	TripleTree	12
3	Raymond James	3	3	Houlihan Lokey	11
4	Houlihan Lokey	2	4	William Blair	9
4	Stifel	2	5	KeyBanc	7
4	Jefferies	2	5	Ziegler	7
7	Bryan, Garnier	1	5	Jefferies	7
7	RBC	1	8	Evercore	6
7	Oppenheimer	1	8	Piper Sandler	6
7	Edgemont	1	8	Raymond James	6

Leading Global Underwriter Since 2022³

Global Rank	Firm Name	Total Deals	Bookrun Deals
1	Canaccord Genuity	898	703
2	JPMorgan	834	816
3	Goldman Sachs	805	783
4	Morgan Stanley	742	714
5	BofA Securities	730	697
6	Citi	600	583
7	UBS	486	471
8	Jefferies	466	462
9	Barclays	392	375
10	Stifel	385	252

¹Source: PitchBook for the time period 1/1/21-9/30/24. Transaction totals represent US M&A/Control Transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Technology, Media & Telecommunications and Media & Information Services segments as classified by PitchBook

²Source: PitchBook for the time period 1/1/21-9/30/24. Transaction totals represent US M&A/Control transactions, All Buyout Types, and Growth/Expansion transactions <\$500M in the Digital Health, Tech Healthcare, and Healthcare-focused Technology, Media & Telecommunications, and Media & Information Services segments as classified by PitchBook

³Source: Dealogic as of 9/30/24
Note: LTM = Last twelve months

Canaccord Genuity

US IB Snapshot



Canaccord Genuity is a full-service investment bank with a broad range of offerings focused on serving growth companies in the middle market. During the twelve months ended September 30, 2024, an increase in both M&A and Equity Capital Markets transactions drove our US investment banking team's robust closed deal volume and active client engagement:

- 120 total transactions, including 117 closed transactions and three announced and pending, for 113 different corporate clients
- 68 advisory engagements, which ranged from minority raises, strategic sales, and private equity recaps to corporate divestiture and take-private transactions
- Added senior investment banking professionals with diverse experience, including Consumer Services, Industrial and Infrastructure Services, and Infrastructure Software and Cloud Services
- As part of the #1 ranked most active global underwriter operation since 2022, our US Equity Capital Markets Group completed 52 transactions in the past twelve months, in spite of a market environment that continues to be challenging:
 - Underwriter on 27 capital markets transactions, including book-runner on 11 equity offerings, raising nearly \$8 billion in cumulative proceeds for 25 different issuers
 - 10 private placements raising an aggregate of more than \$670 million
 - Managing 14 ATM programs for a total value of nearly \$4.8 billion

Canaccord Genuity's US investment banking team leverages deep industry expertise across a broad universe of practices:

- TMMIS (Technology, Media, Marketing, and Information Services)
- Healthcare (Biotechnology, Biopharmaceuticals, Digital Health, IT, Services, Medical Technologies, Diagnostics, and Cannabis)
- Consumer (Health & Wellness, Home & Auto, Food & Beverage, Services, and Emerging Brands)
- Sustainability (Building Technologies, Mobility, Renewables and Distributed Generation, Industrial and Infrastructure Services, Smart Grid/Smart City, Circular Economy, and Energy Storage)

Our track record of success is recognized by the financial sponsor community. Approximately half of our engagements involve representing investor-backed companies. Additionally, our in-depth industry coverage continues to position Canaccord Genuity's US investment banking team as the advisor of choice for founder and management-owned businesses.

Canaccord Genuity's US investment banking team has nearly 160 professionals in Boston, Charlotte, Chicago, Nashville, New York, and San Francisco, among other locations. We operate as part of a global capital markets business that provides our clients with the benefit of extensive resources, expertise, and relationships from across our operations in North America, the UK, Europe, Asia, and Australia.

We welcome the opportunity to discuss your business and your strategic objectives.

About Canaccord Genuity Group Inc.: Through its principal subsidiaries, Canaccord Genuity Group Inc. is a leading independent, full-service financial services firm, with operations in two principal segments of the securities industry: wealth management and capital markets. Since its establishment in 1950, the Company has been driven by an unwavering commitment to building lasting client relationships. We achieve this by generating value for our individual, institutional, and corporate clients through comprehensive investment solutions, brokerage services, and investment banking services. The Company has Wealth Management offices located in Canada, the UK, Guernsey, Jersey, the Isle of Man, and Australia. The international capital markets division operates in North America, the UK, Europe, Asia, and Australia. Canaccord Genuity Group Inc. is publicly traded under the symbol CF on the TSX.

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